“Could it be that . . . ?”

A Peer-to-Peer Consultation Exercise

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Good Questions

• Clarifying questions
  o Provide just enough detail to work with.
  o What is the dilemma?

• Diagnostic questions
  o Frame the question as “Could it be that . . . ?”

• If you have time to deepen the discussion
  o What leads you to think so?
  o What is your concern about that?
  o Can you give us an example?
  o Can you explain that further?
  o What do you think might happen if we did X?

• If you have time to broaden the discussion
  o What do others think?
  o What are we missing?
  o What other options could we consider?
  o Who has a different perspective?

Source: Inspired by and adapted from the work of Amy Edmondson